

Navigating Conflict: The Art of Effective Leadership in Turbulent Times

Welcome to the Consultants' Navigating Conflict course, a transformative leadership development program designed for leaders from the C-Suite down to the front line. This immersive leadership training program equips participants with the essential skills to understand and effectively manage conflict within their organizations. Our four-hour workshop empowers your employees to not only comprehend the nature of conflict but also develop the necessary tools to handle it proactively.

Workshop Rundown:

- Introduction (5-10 Minutes)
- Icebreaker Exercise (20 Minutes)
- Nature of Conflict (30 Minutes)
 - Why is conflict bad?
 - Sources of Conflict
 - Phases of Conflict
 - Embracing Healthy Conflict

• Approaching Conflict and Difficult Conversations (1 Hour)

- Identifying conversational difficulties
- Applying effective frameworks
- Exploring the Four Tendencies
- Harnessing critical thinking in conversations
- Engaging in a critical thinking exercise

• Effective Conversations (1 Hour)

- Decoding body language and verbal cues
- Participating in body language and verbal cues exercise
- Utilizing tools for impactful conversations
- Practicing conversation skills through interactive exercises

• Using Negotiation Skills to Navigate Conflict (1 Hour)

- Establishing the foundations of negotiation
- Understanding diverse bargaining styles
- Leveraging persuasion and relationship-building techniques
- Knowing when to walk away
- Immersive negotiation exercise
- Questions and Wrap-Up (5-10 minutes)

